**Use Case: Negotiation**

**Actor:** Supplier

**Use Case Description:** This use case describes the process of negotiation initiated by a supplier in response to a specific request.

**Trigger Point:** The supplier receives an invitation to negotiate for a specific request.

**Pre-Conditions:**

1. The supplier is authenticated and logged into the supplier portal.

2. The supplier has access permissions to view and respond to negotiation requests.

3. A specific request for negotiation is available in the supplier portal.

**Post-Conditions:**

1. The supplier's negotiation response is recorded and communicated to the appropriate parties.

2. Any changes made during the negotiation process are accurately reflected in the system.

3. The negotiation status is updated accordingly in the supplier portal.

**Normal Flow:**

1. The supplier logs into the supplier portal using valid credentials.

2. The supplier navigates to the negotiation section or receives a notification indicating a new negotiation request.

3. The supplier selects the specific negotiation request from the list of available requests.

4. The system displays the details of the negotiation request, including:

* Invitation acceptance and decline buttons at the top right.
* Negotiation Invitation such as: Company name, to, from, RFQ number, Open date, Close Date, Email id.
* Specific request details such as product name, billing mode, automatic renewal, order time, usage time, line number, status, negotiated amount, discount, and official receipts in the instructions panel.
* Order details including line, item name, description, category, quantity, unit, and start price at the bottom panel.

5. The supplier reviews the details of the negotiation request carefully.

6. If the supplier agrees to the negotiation terms:

* The supplier clicks the "Accept Invitation" button.
* The system records the supplier's acceptance and updates the negotiation status accordingly.
* The negotiation process continues as per the terms agreed upon.

7. If the supplier declines the negotiation invitation:

* The supplier clicks the "Decline Invitation" button.
* The system records the supplier's decline and updates the negotiation status accordingly.
* The negotiation process ends for this specific request.

8. The system sends notifications or updates to relevant parties regarding the supplier's response to the negotiation request.

**Alternative Flow:**

1. If the supplier encounters any issues during the negotiation process:

* The supplier may seek clarification on specific terms or request modifications to the negotiation terms.
* The supplier communicates with the relevant parties through the supplier portal or other communication channels.
* The negotiation process may be put on hold until any outstanding issues are resolved.
* If necessary, the supplier may escalate unresolved issues to higher authorities or support personnel for further assistance.